

# Orchestrating Aotearoa's distributed energy resources to maximise whole-system value

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GM Market Strategy / Regulation

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# Agenda

- The evolving electricity system and terminology
- Different ways distributed energy resources (DER) can deliver whole-of-system value
- What's required to unlock / enable that value
- Future roles, architecture and relationships required
- Further reading



vector

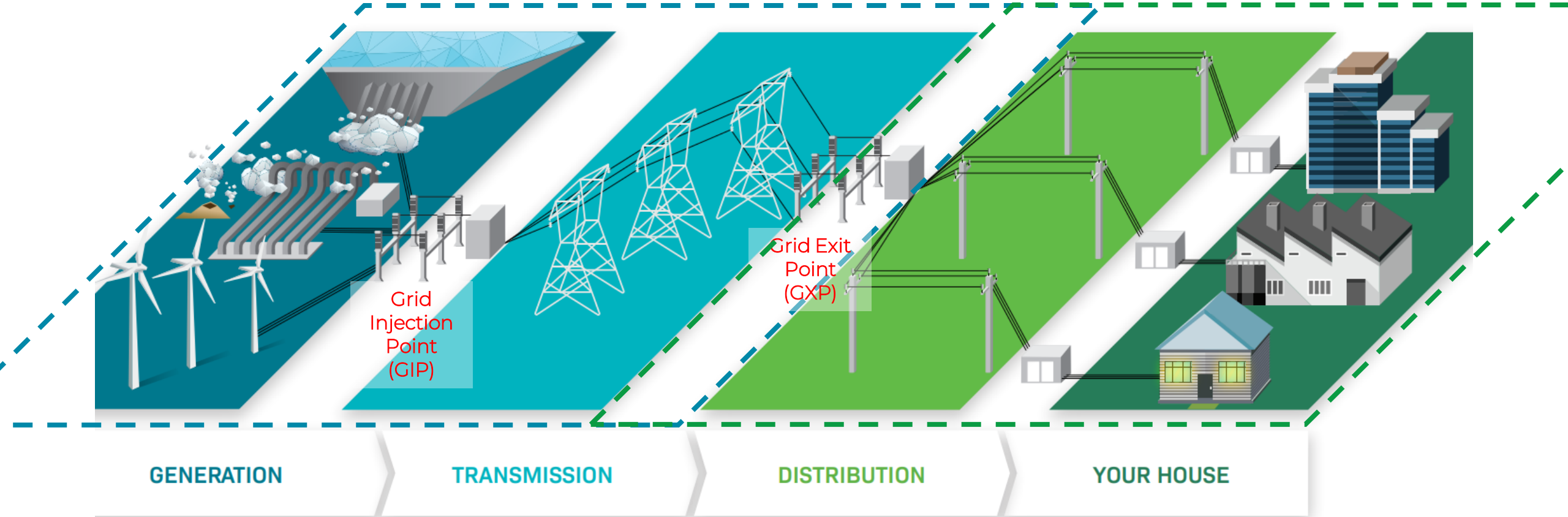
*Acknowledgement: Many of the slides in this pack have been borrowed from other sources, including Electricity Networks Aotearoa and the Northern Energy Group*

# Who am I?

- 2022 – Vector: GM Market Strategy/Regulation  
Co-chair, ENA Future Networks Forum
- 2019 – 2022 Electricity Authority: Chief Strategy Officer
- 2009 – 2019 Trustpower:
  - Corporate / organisational strategy
  - Business cases for new generation investment
  - Policy and regulation – all products/markets
  - Wholesale market trading, analytics and foresight
- 2006 – 2009 Energy market consultant (UK)
- 2002 – 2006 Energy market consultant (NZ)
- 2003 – 2006 Energy market researcher  
Part-time university lecturer

# The evolving system and terminology

# Power system components (traditional)



GENERATION

TRANSMISSION

DISTRIBUTION

YOUR HOUSE



**WHOLESALE MARKET**  
Electricity is sold and purchased on the wholesale market



**RETAIL MARKET**  
Retailers (power companies) sell electricity to consumers

# The electricity transportation companies

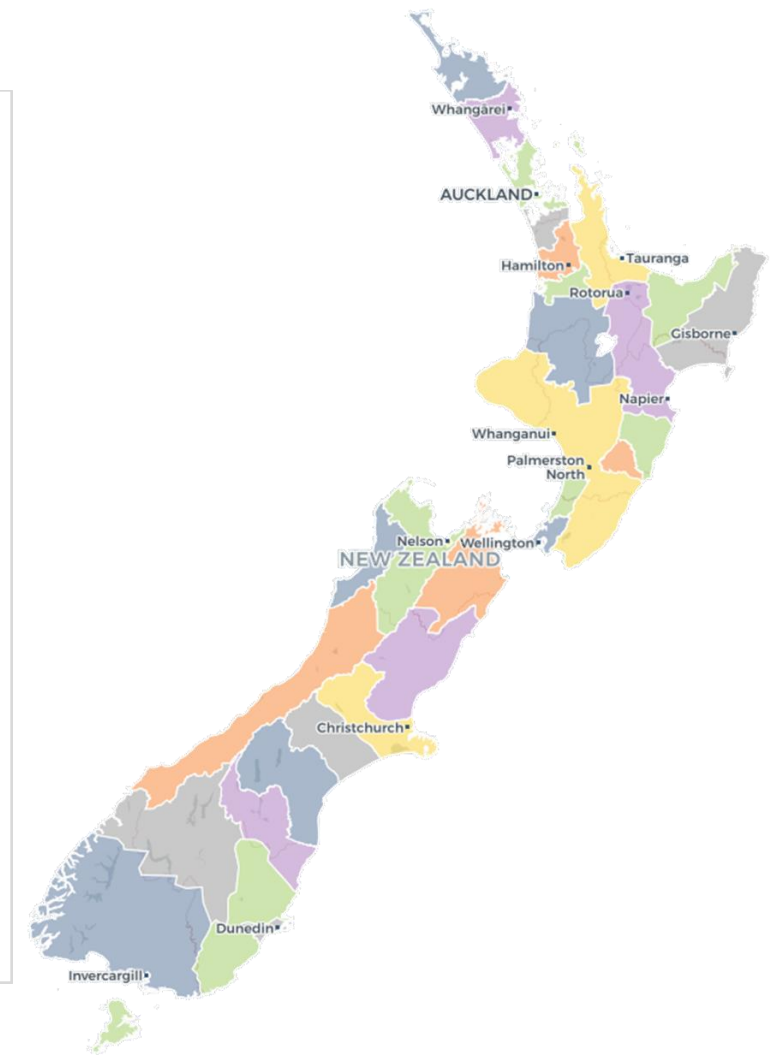
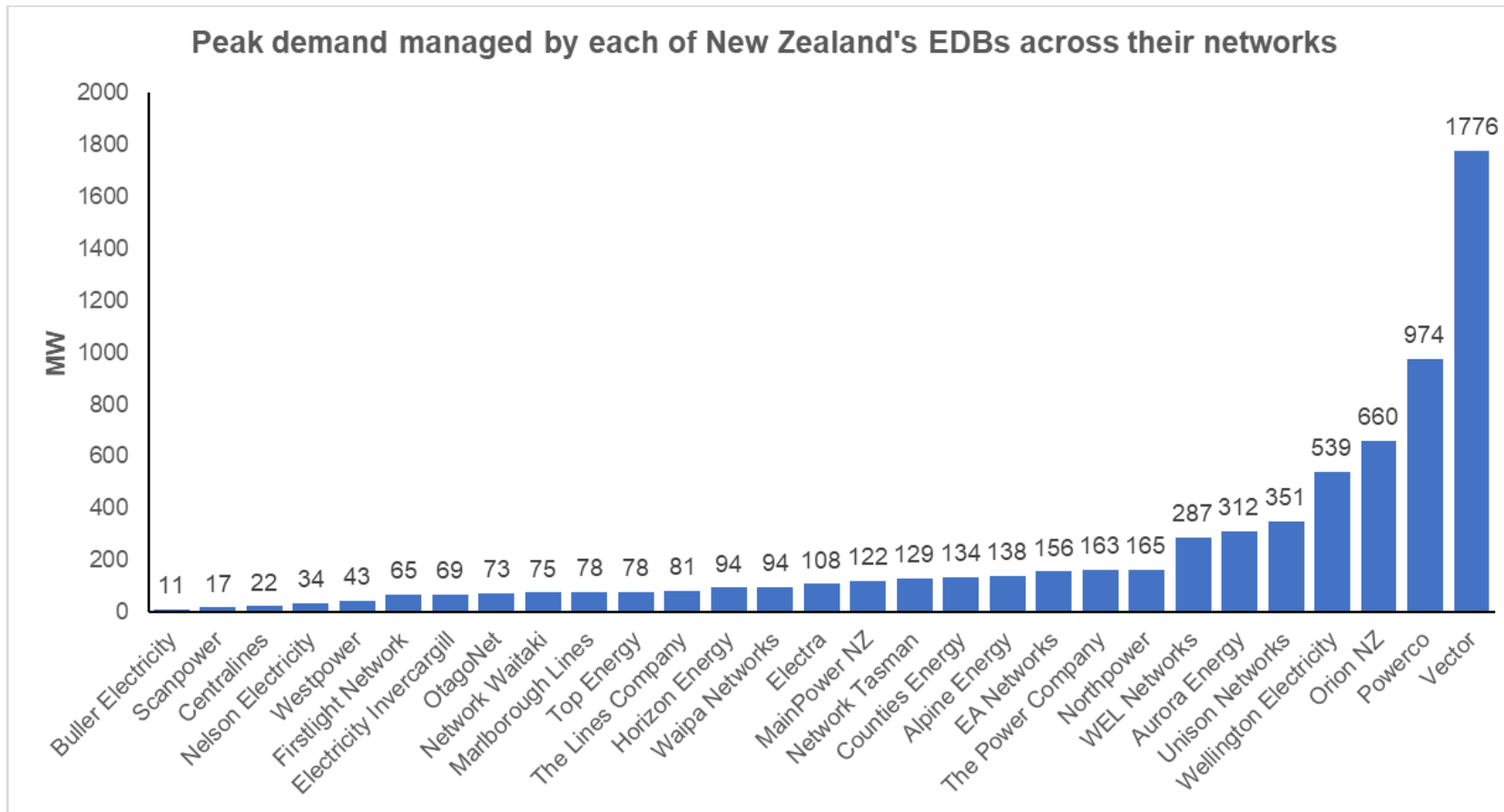
- Transmission:
  - Transpower is Grid Owner



- Distribution
  - NZ has 29 Electricity Distribution Businesses (EDBs)



# New Zealand's range of distribution businesses



# Basic structure of the distribution network

## Sub-Transmission

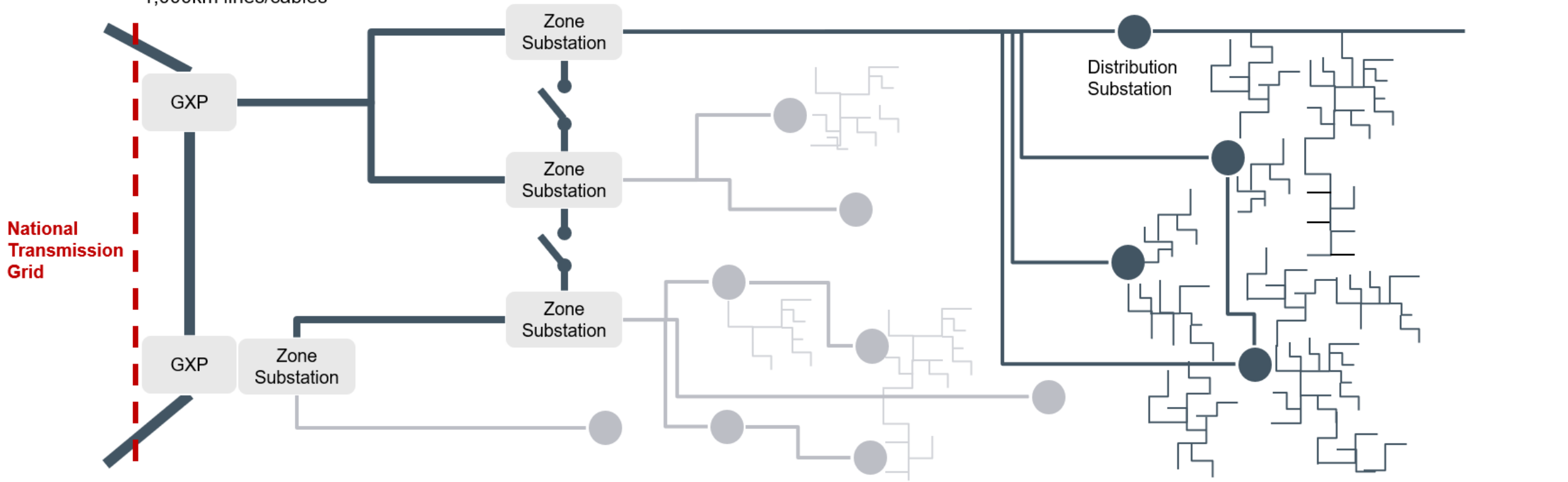
- 15 GXPs connecting Auckland's network to the national grid
- ~200 circuits
- ~1,000km lines/cables

## High Voltage Distribution

- 113 Zone Substations
- ~1,000 feeders
- ~7,500km lines/cables

## Low Voltage Distribution

- ~22,000 Distribution Substations
- ~35,000 feeders
- ~11,200km lines/cables



**Multiple pathways for power to flow across the grid**

*High Load Diversity*

**Single pathway for power to flow across the grid**

*Low Load Diversity*



# Orders of magnitude

## Transpower:

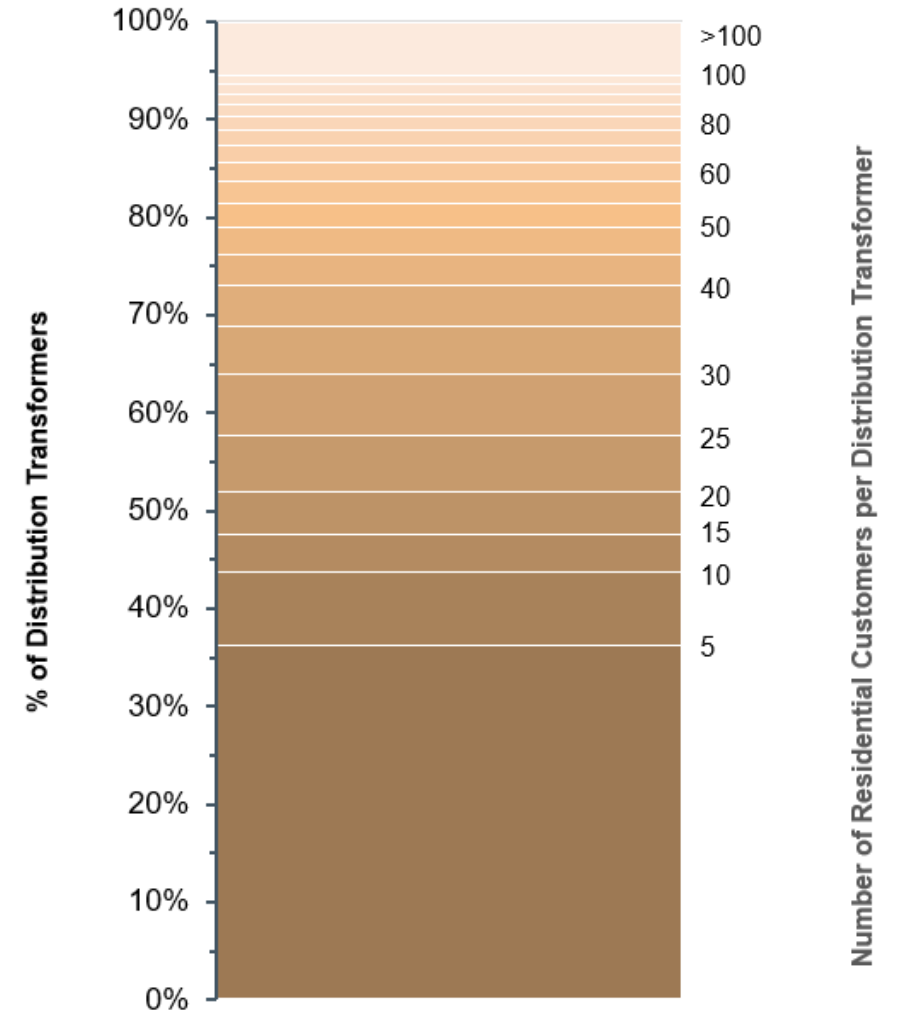
- 25,000 transmission towers
- 11,000 km of lines
- 170 substations (multiple GXP voltages)
- Most substations serve many thousands of consumers (except for direct-connect consumers or GIPs)

## Vector:

- 20,000 km of lines
- 15 GXPs, 113 zone substations, 22,000 distribution substations!!
- 80% of Vector's distribution transformers serve fewer than 50 residential connections (but some also have larger commercial connections)



## ~80% of Distribution Transformers in Auckland have fewer than 50 Residential ICPs



# Lots of different generation technologies (1) ...



595m head!



# Lots of different generation technologies (2) ...



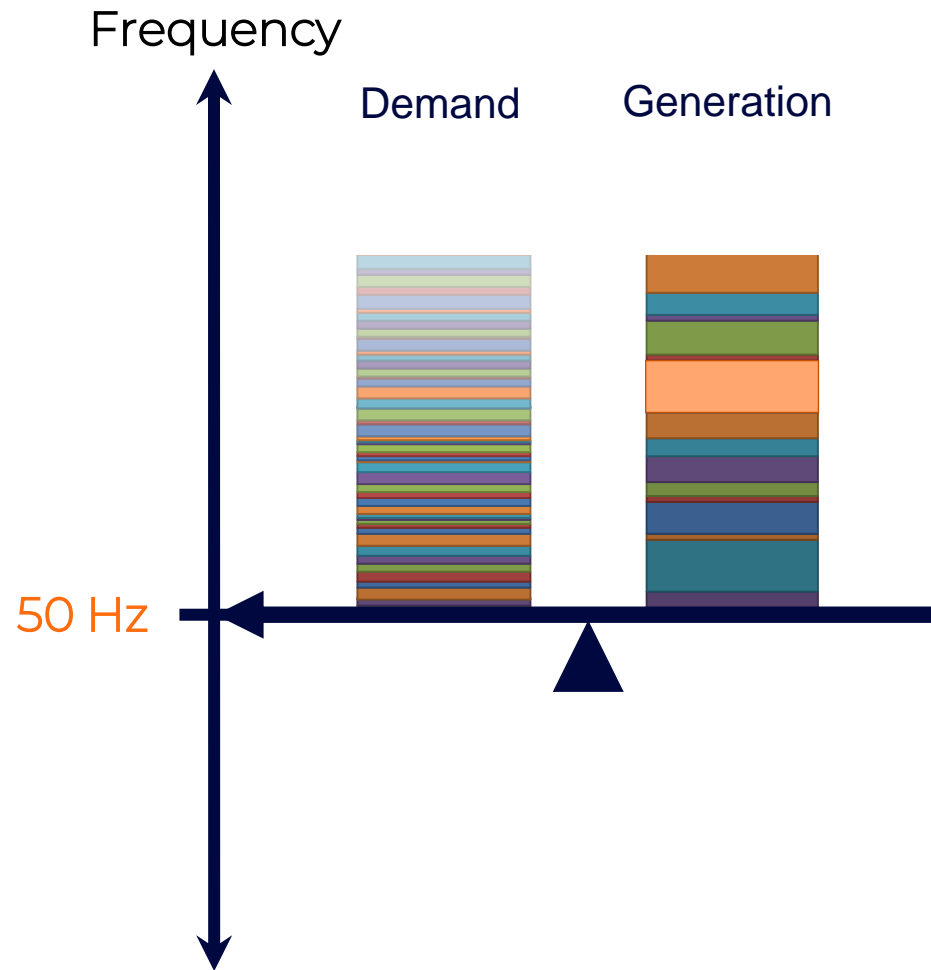
Sources: Wikipedia, NZ Herald, Stuff, BusinessDesk, MTL, MachineryLine, Meridian

... lots of different kinds of consumers ...



Sources: NZAS, Vector, Eurotec, Release Wanaka, Healthpoint, Interest.co.nz, PanPac

# Supply and demand need to be kept in balance



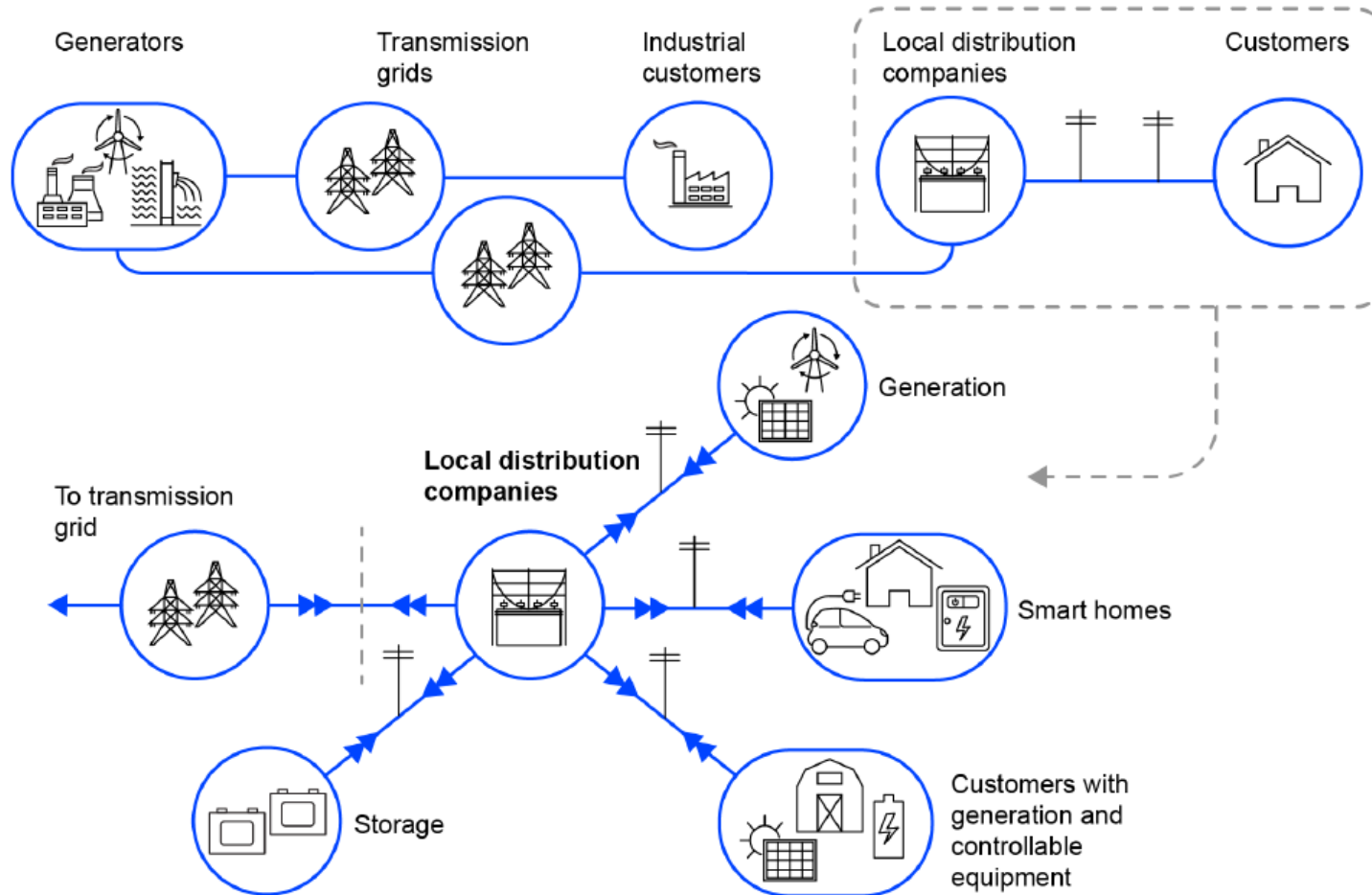
There is a significant sea change occurring:

1. Traditionally:
  - Consumers consume power across myriad devices
  - Generation flexes up or down to match demand and keep system in balance
2. Evolving world:
  - Generation operates when fuel is available (e.g. the wind is blowing or sun shining)
  - Consumer devices (consumption, storage, generation) flex in line with supply

Supply and demand **also has to fit within the limits** of Aotearoa's transmission and distribution networks

# A new way of doing things is emerging

## The power system of the past and future



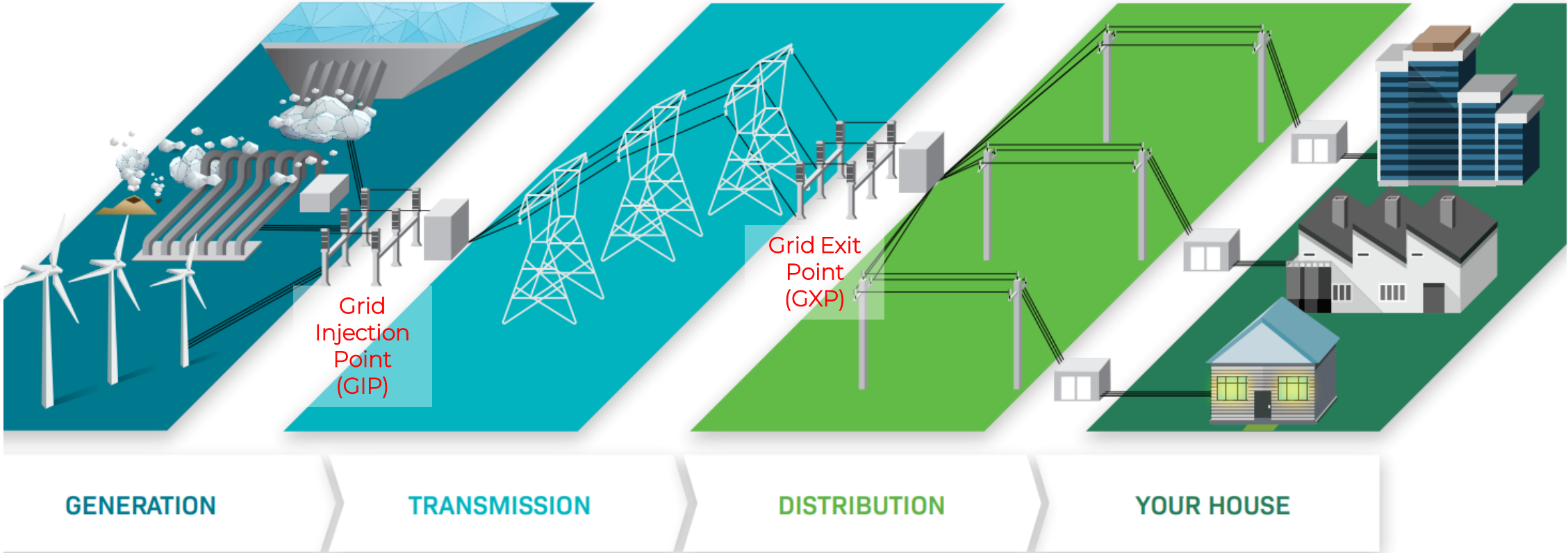
# The “Virtual power plant” (VPP) concept

- Several definitions exist, but most commonly refers to an aggregation of DER at **more than one location**
  - Typically hundreds or thousands of devices, across a large number of locations
- Devices include batteries or manageable loads, but could include other manageable distributed generation (DG)
- These devices can be operated in sync to provide services to national-level wholesale markets, or provide more local “flexibility” services
- En masse, these devices can provide much the same service to these markets as actual power plants
- However, this can create issues at the very local level, if all the devices on a street or suburb do the same thing at the same time – a phenomenon referred to as “herding”

# Different sources of value from DER (aka the “value stack”)



# Flexing DER can save costs throughout the system



**WHOLESALE MARKET**  
Electricity is sold and purchased on the wholesale market



**RETAIL MARKET**  
Retailers (power companies) sell electricity to consumers

Source: EA, Electricity in NZ (2018)

# Different applications for (or “buyers” of) flexible DER

- The national electricity wholesale market:
  - Helps New Zealand keep overall supply and demand in balance
- The national ancillary services markets:
  - Provides fast response if something unexpected happens
- Transpower, as Grid Owner:
  - Helps to keep peak demand down, and avoid upgrading networks
- Distributors:
  - Helps to keep peak demand down, and avoid upgrading networks – potentially across more than one layer of the network
- Consumers:
  - Helps to store excess solar generation
  - Helps to reduce energy and/or network costs through load shifting

# DER / flexibility can help minimise costs across the value chain

An average household power bill contributes to the following costs



<b>32%</b> GENERATION	<b>27%</b> DISTRIBUTION	<b>13%</b> RETAIL	<b>10.5%</b> TRANSMISSION	<b>13%</b> GST	<b>3.5%</b> METERING	<b>0.5%</b> MARKET GOVERNANCE	<b>0.5%</b> MARKET SERVICES
Producing the electricity you use.	Building and maintaining the power lines that transport electricity from the grid to your home.	Your power company's operating costs.	Building and maintaining the national grid.	The GST-inclusive amount of tax we all pay.	Reading and maintaining your electricity meter.	Energy efficiency programmes and the organisations that regulate the electricity industry.	Organisations who operate the electricity market.

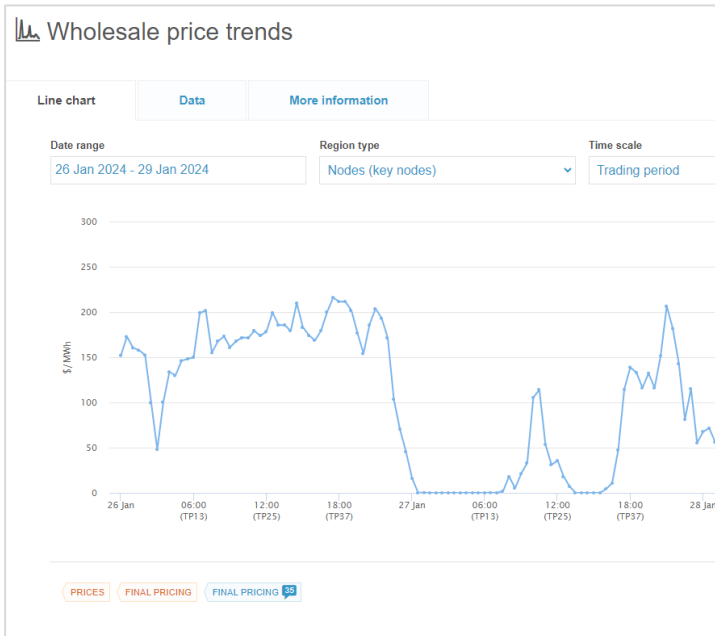
What's required to unlock value and  
keep the network secure and stable

# Different ways to monetise the value of flexibility

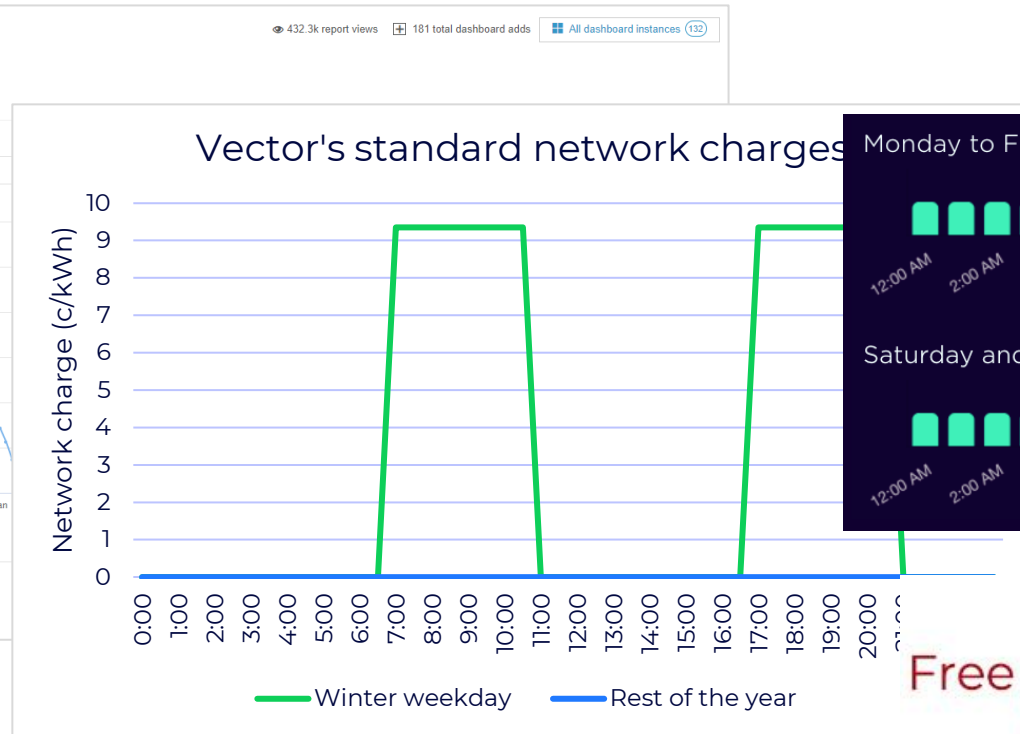
- The national electricity wholesale market:
  - Half-hourly spot electricity prices; “active” (offered) or “passive” (non-offered) participation
- The national ancillary services markets:
  - Half-hourly reserves and frequency-keeping prices (only active participation possible)
- Transpower, as Grid Owner:
  - Commercial contracts for grid alternatives
- Distributors:
  - Time-varying distribution prices (e.g. peak / off-peak)
  - Commercial contracts for specific network support services
  - Flexible connection contracts (keep load within time-varying limits)
- Consumers:
  - Shift solar from day to evening, shift EV charging or HW load from day to night
  - Take up a time-varying retail package which rewards load shifting and/or injection

# Taking advantage of time-varying electricity prices

## Spot wholesale prices



## Time-of-use distribution prices



## Time-varying retail packages



Free power from 9pm to midnight on the Good Nights plan



# New mechanisms are emerging



Launch of New Zealand's first fully electric bus depot with the capacity to charge 20 - 30 buses each. Charging at this depot occurs within a 'dynamic operating envelope', where Vector forecasts optimal charging times each day and provides this through to the depot, reducing peak demand for a more affordable charging solution.

# The size of the prize is massive

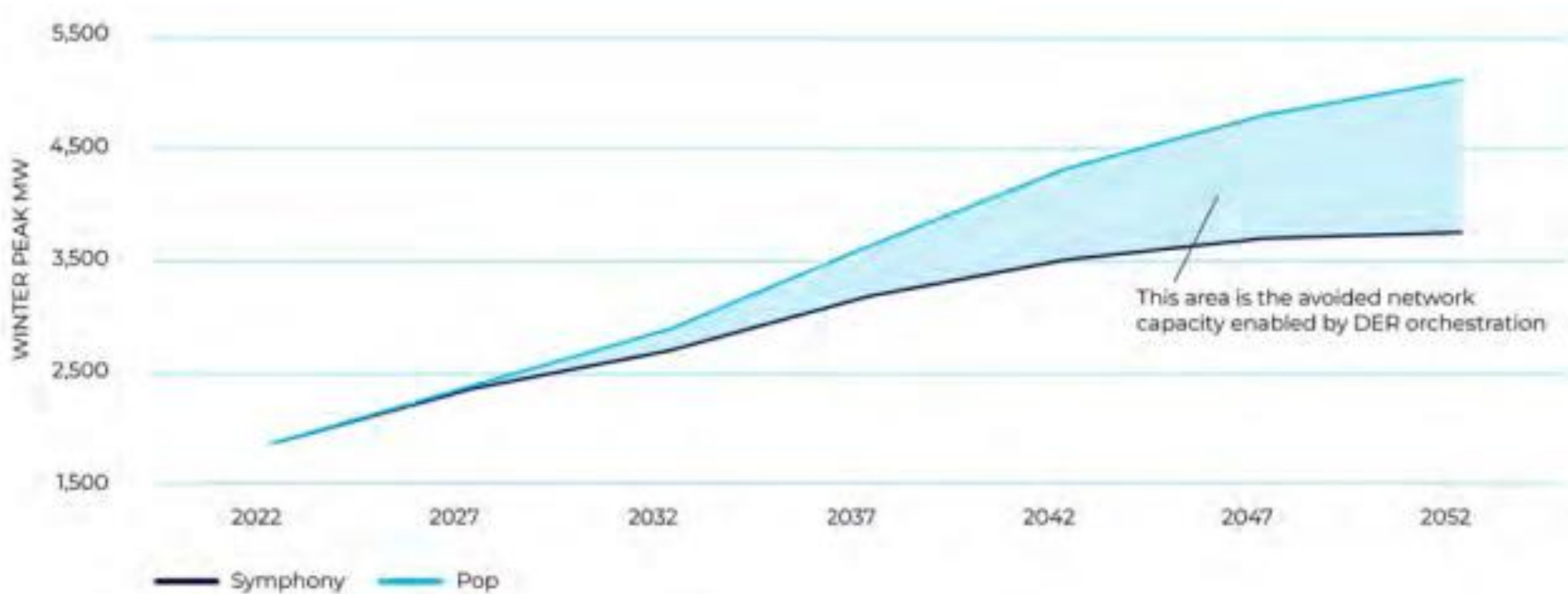
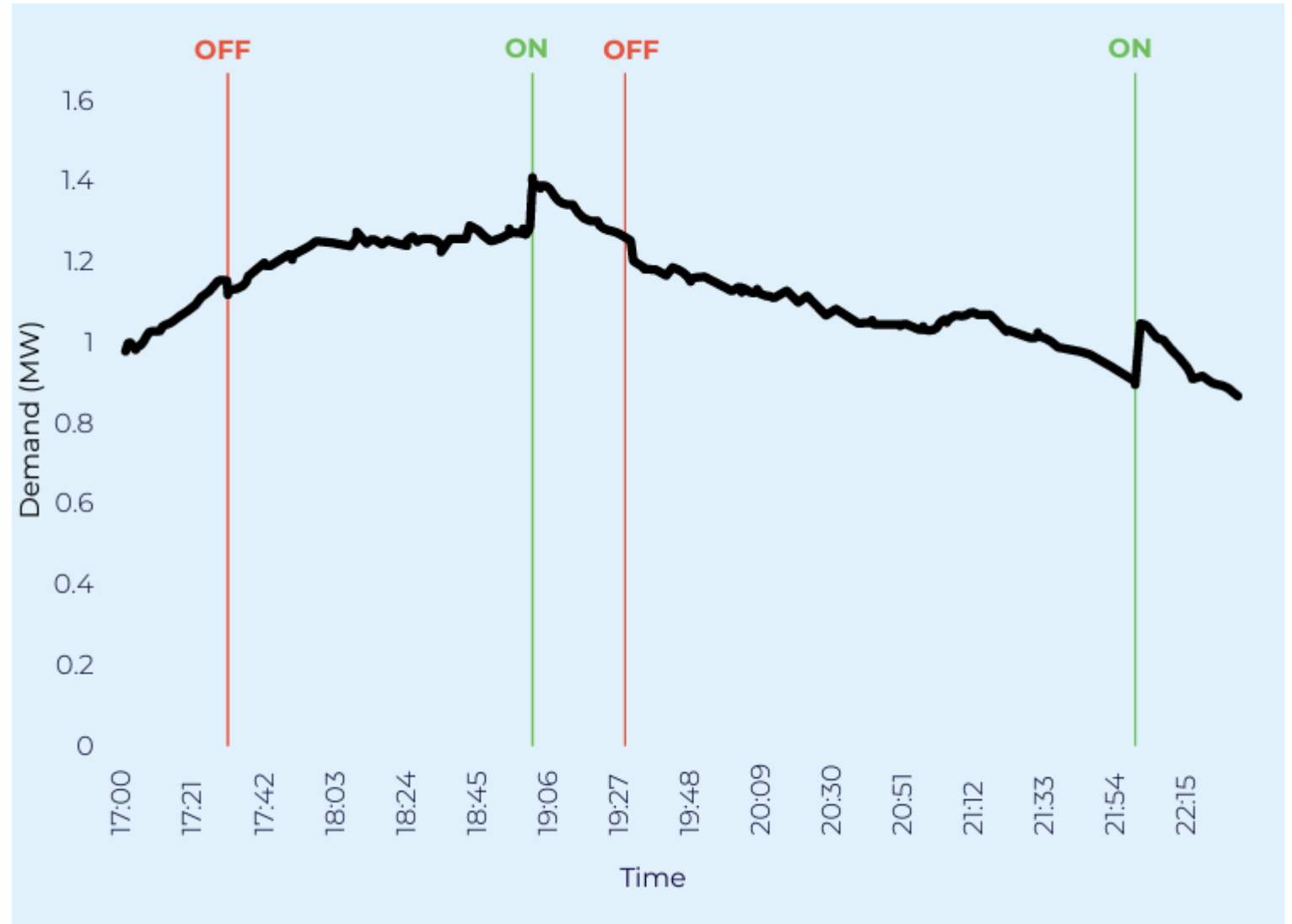


FIGURE 1.1: LOAD FORECAST FOR THE VECTOR NETWORK, WITH AND WITHOUT EFFECTIVE DER ORCHESTRATION



# The “forgotten side of load management”

See <https://www.esig.energy/the-forgotten-side-of-load-management/>



“Diversity destruction”  
is a real risk

Synchronisation (“herding”)

Diversity



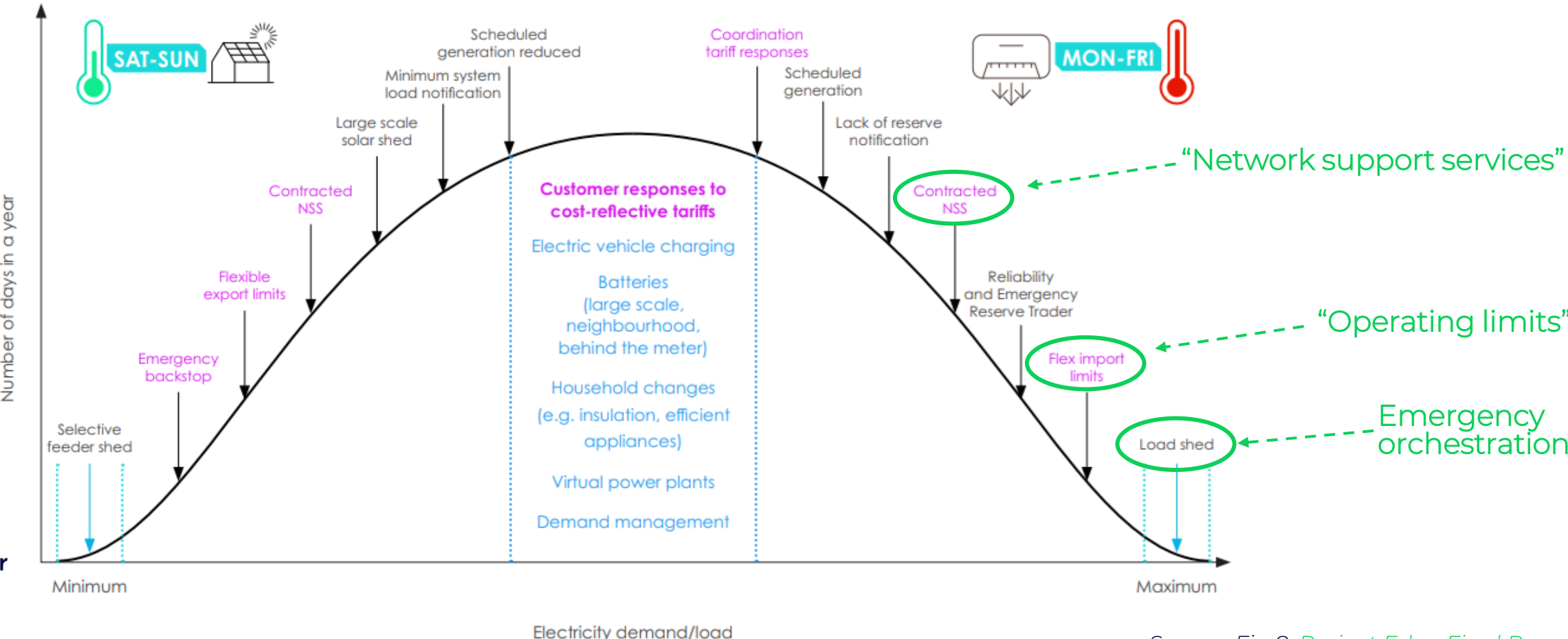
New peaks are emerging



Orion Low Voltage Feeder currently peaking before 7am and after 9pm

# Several different “orchestration” mechanisms are needed

**Figure 8** | Range of available measures for managing minimum demand from peak PV exports, and maximum demand event<sup>59</sup>



Source: Fig 8, *Project Edge Final Report*

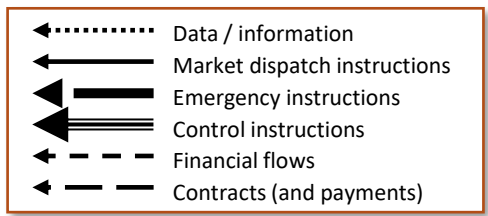
Future roles, architecture and relationships required

# Evolving System Inter-relationships

The DSO will safely unlock and enable whole-of-system value from de-centralised resources

	Status Quo	Phase 1 – Enabling	Phase 2 – Procurement
<b>Phase of DER market development</b>	Limited relationship and interaction between DER Managers and EDB	DSO <b>enables</b> safe DER management and 'value stacking' by emerging DER Managers	DSO begins to <b>procure</b> dedicated services and solutions from DER Managers
<b>Active DER Managers in this phase</b>	<ul style="list-style-type: none"> <li>EDBs (hot water, network batteries, other DER)</li> <li>C&amp;I consumer process managers</li> <li>DG owners (e.g. hydro, wind, solar)</li> </ul>	<ul style="list-style-type: none"> <li>As per status quo, plus:</li> <li>Retailers and other aggregators (smart hot water, smart EV charging, e-buses, home batteries, etc)</li> </ul>	<ul style="list-style-type: none"> <li>As per phase 1, but in even greater numbers and with a wider range of business models</li> </ul>
<b>Main DER management activities</b>	<ul style="list-style-type: none"> <li>EDBs utilising DER for network management (i.e. <i>utility-led</i> mode)</li> <li>DG owners optimising wholesale market revenues – either <i>passive</i> response to spot prices, or <i>active</i> participation in the market ('active' = offered to, and dispatched by, the TSO)</li> </ul>	<ul style="list-style-type: none"> <li>As per status quo, plus:</li> <li>New DER Managers responding to wholesale prices and TOU distribution prices (i.e. <i>price-led</i> mode). Either active (offered) and/or passive (non-offered).</li> <li>New DER Managers managing 'flexible' network connections (e.g. bus charging)</li> </ul>	<ul style="list-style-type: none"> <li>As per phase 1, plus:</li> <li>DER Managers operating under market-procured contract to the DSO (EDB) for specific services, including investment deferral (i.e. <i>market-led / contract-led</i> mode)</li> </ul>
<b>Main DSO activities:</b>	<ul style="list-style-type: none"> <li>EDB and non-EDB DER Managers operate independently of each other</li> <li>Limited active relationship between DSOs and DER Managers; EDBs may have little awareness of DER Manager presence</li> <li>DER Managers have little, if any, awareness of network capacity constraints</li> </ul>	<ul style="list-style-type: none"> <li>DSO will enable safe DER Management and value-stacking by providing static or dynamic operating envelopes to DER Managers</li> <li>DSO will orchestrate DER response to network and grid emergencies</li> <li>Over time, more sophisticated time-varying distribution pricing could emerge</li> </ul>	<ul style="list-style-type: none"> <li>As per phase 1, plus:</li> <li>The DSO will procure (via contract) specific services and specific responses from DER Managers, including investment deferral (non-wired alternatives) and ancillary (network support) services.</li> <li>Over time, more sophisticated market and pricing mechanisms for networks could emerge</li> </ul>

# Appendix: Phase 2 – Procurement: DSO procures from DER Managers

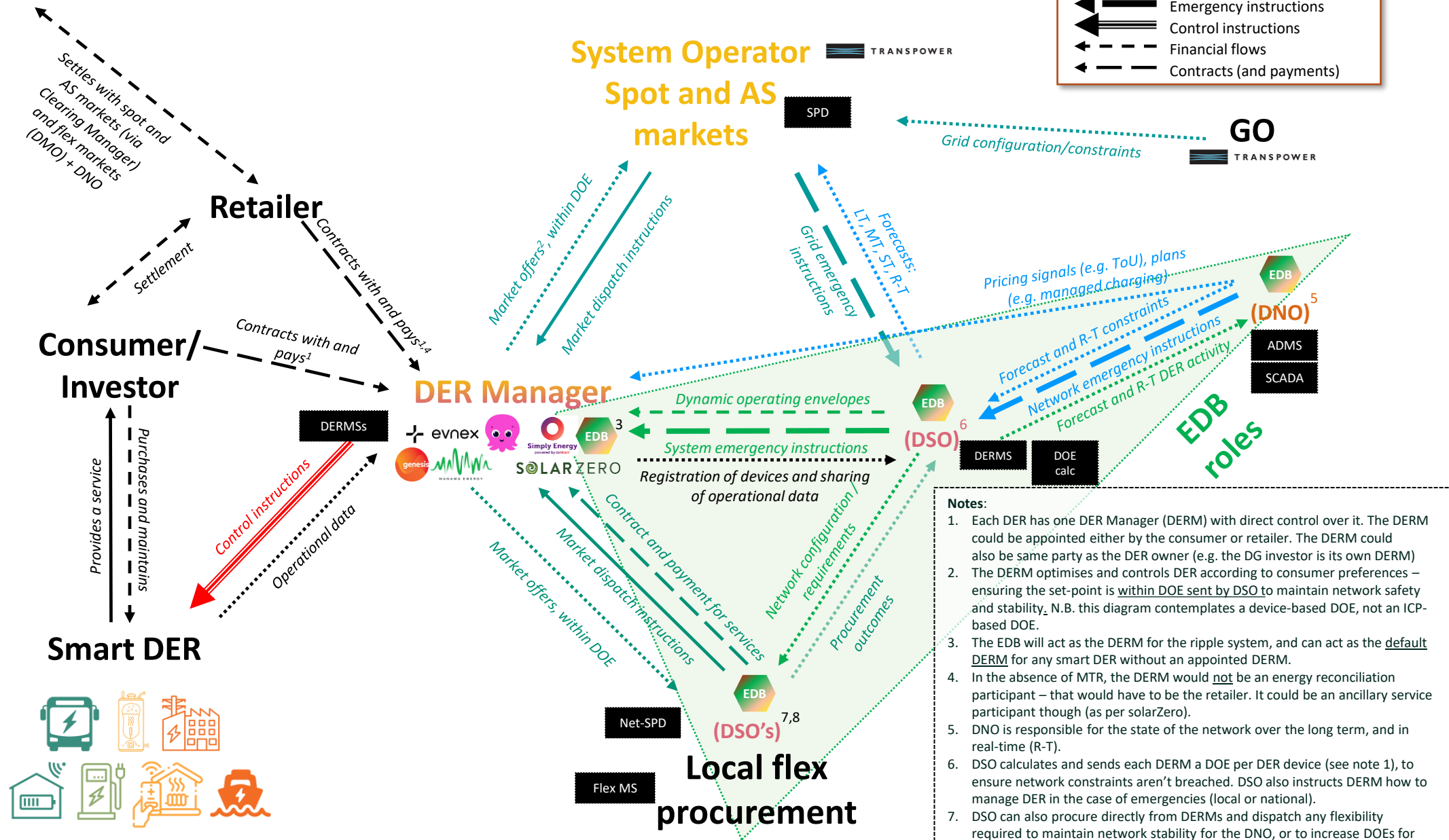
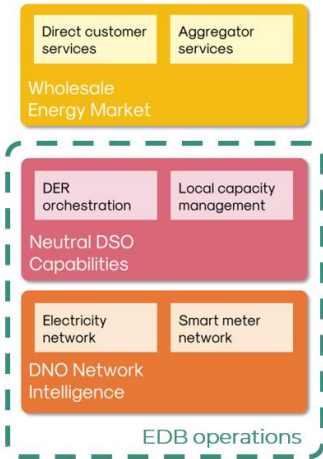


The colours from the DSO Operating Model (slide 9 and below) have been used as a key.

DNO is orange

DSO is pink

Wholesale market is yellow



- Notes:**
- Each DER has one DER Manager (DERM) with direct control over it. The DERM could be appointed either by the consumer or retailer. The DERM could also be same party as the DER owner (e.g. the DG investor is its own DERM)
  - The DERM optimises and controls DER according to consumer preferences – ensuring the set-point is within DOE sent by DSO to maintain network safety and stability. N.B. this diagram contemplates a device-based DOE, not an ICP-based DOE.
  - The EDB will act as the DERM for the ripple system, and can act as the default DERM for any smart DER without an appointed DERM.
  - In the absence of MTR, the DERM would not be an energy reconciliation participant – that would have to be the retailer. It could be an ancillary service participant though (as per solarZero).
  - DNO is responsible for the state of the network over the long term, and in real-time (R-T).
  - DSO calculates and sends each DERM a DOE per DER device (see note 1), to ensure network constraints aren't breached. DSO also instructs DERM how to manage DER in the case of emergencies (local or national).
  - DSO can also procure directly from DERMS and dispatch any flexibility required to maintain network stability for the DNO, or to increase DOEs for other parties. It requires a Flex Management System (FMS)
  - This local flex procurement could evolve from bespoke, targeted procurement (e.g. Warkworth ROI, Upper Clutha, Whangamata) to something more standardised and dynamic.

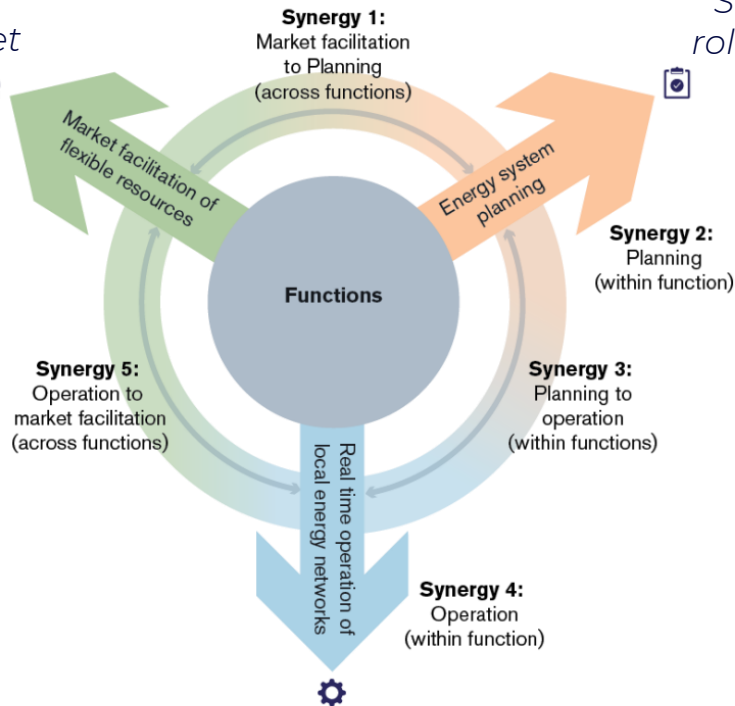
# Distribution System Operation roles (global)

## Great Britain

## Australia

Develop a market facilitator to align national and regional flexibility market arrangements. £

Creating Regional Energy Strategic Planner (RESF) role delivered by the Future System Operator.



DNOs maintain responsibility for real time operation of a safe, resilient and reliable network



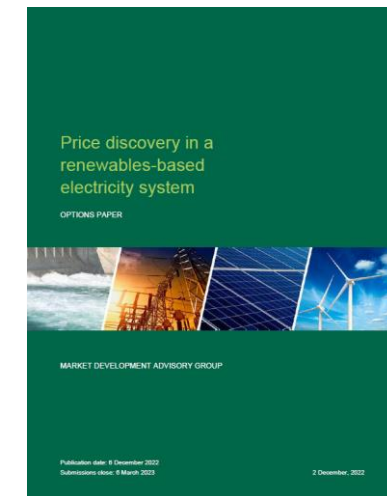
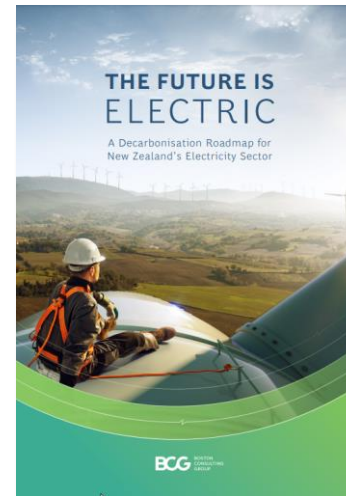
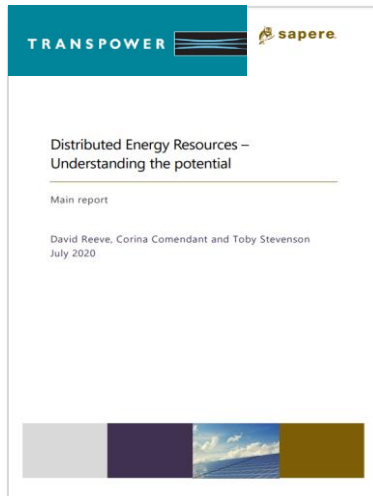
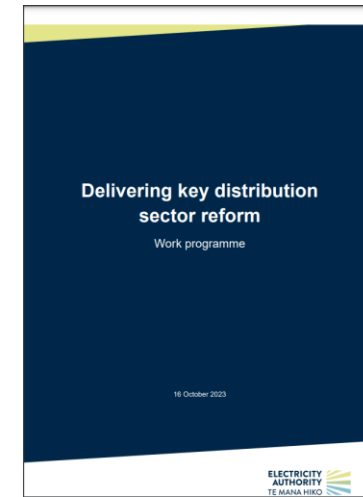
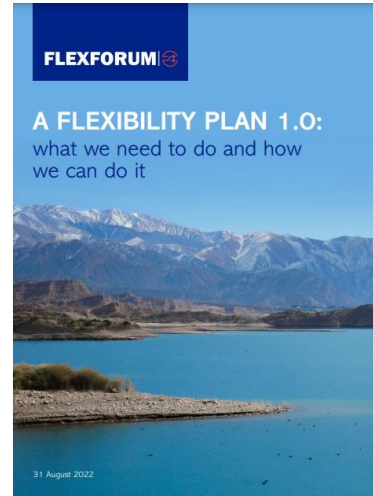
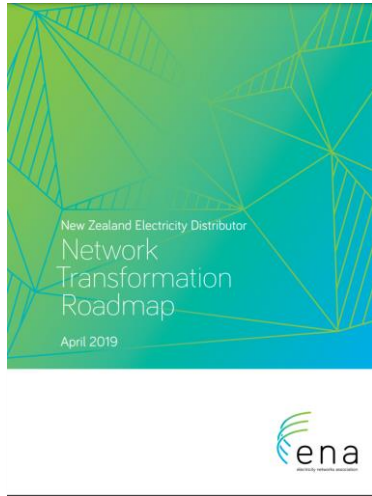


# Wrap-up

1. The electricity system is evolving rapidly, and traditional roles are being flipped on their heads
2. Flexible, distributed resources like EV charging, home batteries and hot-water cylinders can provide value right across the system
3. A range of commercial mechanisms is already available for flexible resources to access, but more are needed
4. Importantly, this creates new challenges and opportunities for the networks hosting these resources – such as “herding” or “diversity destruction”
5. New system roles and relationships will be required, underpinned by new safeguards for the network (e.g. operating envelopes, emergency powers)
6. We’re all up for the challenge! It’s a very exciting time to be in the sector.

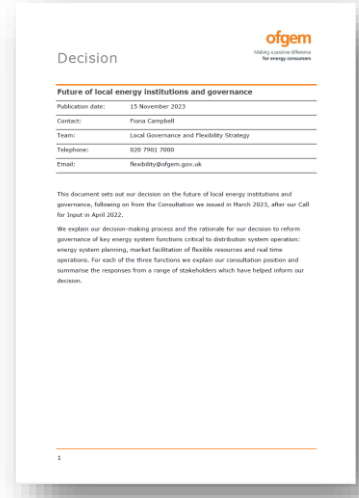
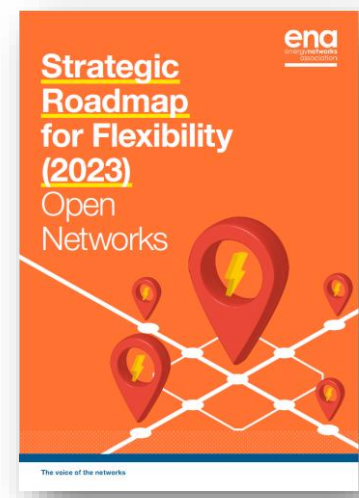
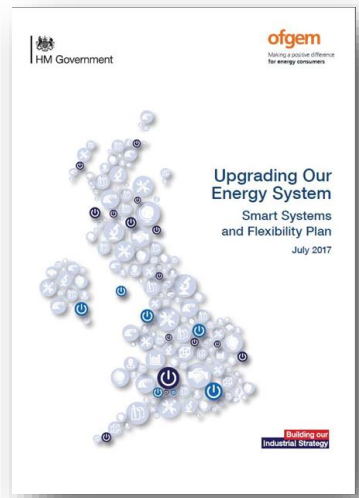
# Recommended further reading

# Further reading on the New Zealand context

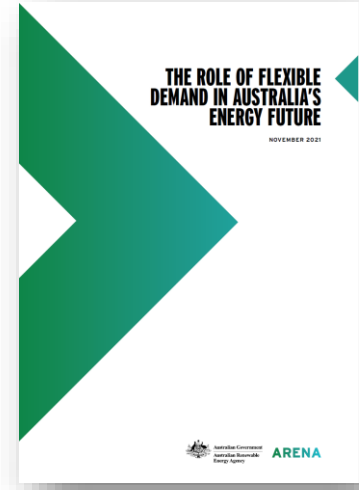
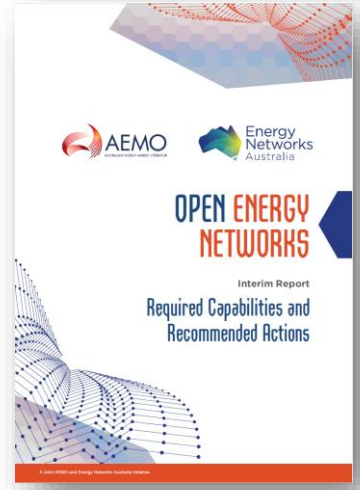
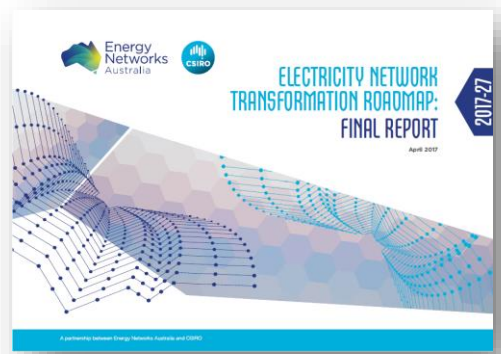


# International precedents

Great Britain (GB)



Australia



Q&A