



BUSINESS SCHOOL



# Master of Business Administration (MBA)

Graduate with an MBA from NZ's top Business School. Gain the confidence, capabilities, connections and capacity to thrive under complexity and drive change.

### Quick facts

- Programme type:** Postgraduate
- Points:** 180
- Duration:** Part-time: 18 months (6 quarters)
- Location:** City Campus

### What will I learn?

The programme is interdisciplinary in approach and addresses challenges that managers face as they seek to maintain and grow organisations in a dynamic context. It is designed around three major themes:

- Achieving excellence in an existing business.
- Driving change.
- Thriving under complexity.

The MBA aims to expand participants' knowledge and experience of leadership and managing business growth in a local and international context.

### Is this programme for me?

The MBA programme is targeted at practising managers and has been designed for part-time students with courses delivered as two to three-day block courses.

Courses are taught using an interactive and experientially-based pedagogy with lectures supported by workshop-style activities, including the discussion of cases, simulations and action learning projects.

The programme is open to domestic students only. You will need a recognised bachelors degree with a minimum GPA of 5.0 and at least three years' relevant management experience to be eligible to apply.

### Career opportunities

MBA study is a life-changing experience. It is not about simply acquiring a set of professional skills. It is an important transitional stage in both personal and professional development as a leader and decision maker. You will gain not only the practical skills required to lead a business, but the confidence with which to apply them.

### Enquire now

Email: [gsm@auckland.ac.nz](mailto:gsm@auckland.ac.nz)



**No 1**

*In New Zealand for Employability<sup>1</sup>*



**No 1**

*In the world for sustainable development impact<sup>2</sup>*



**No 1**

*Most innovative university in New Zealand<sup>3</sup>*



[auckland.ac.nz/mba](http://auckland.ac.nz/mba)

1. QS Graduate Employability Rankings 2019 | 2. Times Higher Education Impact Rankings, 2020 | 3. QS World Rankings Academic and Employer Reputation, 2019

# MBA programme course structure



**BUSINESS SCHOOL**  
GRADUATE SCHOOL  
OF MANAGEMENT

- 180 points must be taken to complete the programme.
- Courses can be taken in any order (\*apart from two which have prerequisites).
- By taking 30 points a quarter it is possible to complete the MBA in six consecutive quarters.
- You are not required to take courses in every quarter (breaks are permitted).
- You can take up to 36 months (3 years) to complete the programme (most students take 18 months; 30 points per quarter).
- Courses are valued at 7.5 points, 15 points or 30 points. The more points awarded the greater the class contact hours required.

7.5 point courses (all ten must be completed)	Quarters available
Financial Return, Risk and Valuation ( <b>701</b> )	Quarter 3
Managing Capacity and Inventory ( <b>702</b> )	Quarter 1
Globalising Mindsets ( <b>703</b> )	Quarter 2
Managing Talent in the 21st Century ( <b>704</b> )	Quarter 1
Approaches to Growth ( <b>705</b> )	Quarter 2
Innovating New Products and Services ( <b>706</b> )	Quarter 2
Engaging Innovation Ecosystems ( <b>707</b> )	Quarter 3
Leading and Managing Change ( <b>708</b> )	Quarter 2
Market Making and Market Shaping ( <b>709</b> )	Quarters 2 and 4
Organisational Resilience ( <b>711</b> )	Quarters 2 and 4

15 point courses (all five must be completed)	Quarters available
Navigating the Business Environment ( <b>750</b> )	Quarter 4
Financial Management and Control ( <b>751</b> )	Quarter 1
Building Capabilities for Performance ( <b>752</b> )	Quarter 4
Designing, Managing and Improving Business Processes ( <b>753</b> )	Quarter 3
Making Evidence-based Decisions Under Uncertainty ( <b>760</b> )*	Quarters 2 and 4
*Prerequisites - 90 points from <b>701</b> to <b>753</b> must be completed before undertaking this course.	

30 point course (must be completed)	Quarters available
Managing Entrepreneurial Growth Project ( <b>770</b> )*	Quarters 1 and 3
*Prerequisites: 105 points must be completed before undertaking this course. (760 and at least 90 points from 701 – 753)	

Compulsory module (0 points awarded)	Compulsory
Coaching for Leadership ( <b>700</b> ) You must participate in this module which runs throughout the MBA programme	Participation required throughout MBA programme

## Standard structure for completion of MBA (18 months)

### Q4 start

Q4	Q1	Q2	Q3	Q4	Q1
BUSMBA <b>750</b> (15 pts) BUSMBA <b>752</b> (15 pts)	BUSMBA <b>751</b> (15 pts) BUSMBA <b>704</b> (7.5 pts) BUSMBA <b>702</b> (7.5 pts)	BUSMBA <b>705</b> (7.5 pts) BUSMBA <b>706</b> (7.5 pts) BUSMBA <b>703</b> (7.5 pts) BUSMBA <b>708</b> (7.5 pts)	BUSMBA <b>753</b> (15 pts) BUSMBA <b>707</b> (7.5 pts) BUSMBA <b>701</b> (7.5 pts)	BUSMBA <b>760</b> * (15 pts) BUSMBA <b>709</b> (7.5 pts) BUSMBA <b>711</b> (7.5 pts)	BUSMBA <b>770</b> * (30 pts)
BUSMBA <b>700</b> Leadership coaching module (required concurrent course, 0 points)					
30 points	30 points	30 points	30 points	30 points	30 points
<b>Total points across programme: 180</b>					

### Q2 start

Q2	Q3	Q4	Q1	Q2	Q3
BUSMBA <b>705</b> (7.5 pts) BUSMBA <b>706</b> (7.5 pts) BUSMBA <b>703</b> (7.5 pts) BUSMBA <b>708</b> (7.5 pts)	BUSMBA <b>753</b> (15 pts) BUSMBA <b>707</b> (7.5 pts) BUSMBA <b>701</b> (7.5 pts)	BUSMBA <b>750</b> (15 pts) BUSMBA <b>752</b> (15 pts)	BUSMBA <b>751</b> (15 pts) BUSMBA <b>704</b> (7.5 pts) BUSMBA <b>702</b> (7.5 pts)	BUSMBA <b>760</b> * (15 pts) BUSMBA <b>709</b> (7.5 pts) BUSMBA <b>711</b> (7.5 pts)	BUSMBA <b>770</b> * (30 pts)
BUSMBA <b>700</b> Leadership coaching module (required concurrent course, 0 points)					
30 points	30 points	30 points	30 points	30 points	30 points
<b>Total points across programme: 180</b>					

Please be advised you can:

- Apply to start in Q2 or Q4.
- Plan your study plan for 18 months (six Quarters) or up to 36 months.

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